



***PRIVATE & CONFIDENTIAL***

**Minutes of the 56<sup>th</sup> Annual General Meeting of the Federation of Malaysian Manufacturers (FMM) Perak held on Thursday, October 17, 2024 at 9:30 am at Training Room, FMM Perak, No. 1, Lorong Raja DiHilir, 30350 Ipoh, Perak Darul Ridzuan**

**Present**

**Ordinary Members:**

**Member Companies**

Camfil Malaysia Sdn Bhd  
Chek Hup Sdn Bhd  
Hasrat Meranti Sdn Bhd  
MSBB Engineering Sdn Bhd  
Nutri Action Sdn Bhd  
Onetexx Sdn Bhd  
PMW Concrete Industries Sdn Bhd  
Polyparts Sdn Bhd  
Pyramid Lane (M) Sdn Bhd  
Sheng Foong Plastic Industries Sdn Bhd  
Sidney Industries Sdn Bhd  
Tan Kor Seng & Sons Rubber Works Sdn Bhd  
TD Furniture Square Sdn Bhd  
Teck Seng Hin Electric Co. Sdn Bhd  
Toyo Plastic (M) Sdn Bhd  
UAC Berhad  
Vinico Sdn Bhd

**Representatives**

Encik Teng Kim Ming  
Encik Ooi Hean Joo  
Encik Mok Tuck Meng  
Encik Liew Yi Heng  
Encik Chua Kay Lin  
Encik Muhammad Zakwan Bin Mustafa  
Tuan Haji Zulkepli Bin Haji Hussin  
Encik Vince Lew Kin Soon  
Puan Esther Koh  
Encik Yeong Sai Key  
Encik Tan Seow Heng  
Encik Tan Keng Chee  
Encik Wong Kok Hoon  
Encik Ng Yew Cho  
Encik Mark Chan Chow Loong  
Encik Wong Ling Seang  
Encik Edmund KK Wong

**Observers (Ordinary Members):**

**Member Companies**

Aksesori Setia Sdn Bhd  
Asahi Chemical Research Lab (M) Sdn Bhd  
Excelvite Sdn Bhd  
Kurz Production (Malaysia) Sdn Bhd  
Up Rate Timber Products Sdn Bhd

**Representatives**

Cik Vivian Lam  
Encik Nicholas Chan  
Cik Norshazana Binti Ismail  
Cik Celeste Chai Yoke Kuan  
Encik Loong Kam Shing

**FMM Secretariat:**

Encik Louis Gnanapragasam, Senior Manager/Mentor for Branches  
Cik Nicole Choe Pui Sze, Manager, FMM Perak  
Cik Lee Kar Yan, Executive, FMM Perak

**1. Chairman's Address**

The Branch Chairman, Encik Chua Kay Lin delivered his address and highlighted that the Branch wrote to YAB Menteri Besar Perak to intervene and allow the industries to continue using the low-cost houses to accommodate their foreign workers until the extended Temporary Labour Quarters duration from 2024 to 2026 due to current limited number of CLQs in most industrial estates. The Branch also facilitated special meetings with Customs Perak to address concerns raised by members in the Ground Calcium Carbonate (GCC) manufacturing sector regarding HS Code matters. The Chairman also reported on the activities undertaken by the Branch during the financial year 2023/2024. The text is attached as Annex 1.

**2. Report of the FMM Perak Committee for the financial year ended June 30, 2024**

The FMM Perak Committee's report for the financial year ended June 30, 2024, was adopted at the proposal of Encik Tan Seow Heng of Sidney Industries Sdn Bhd and seconded by Tuan Haji Zulkepli Bin Haji Hussin of PMW Concrete Industries Sdn Bhd.

**3. To transact any other business of which proper notice had been given**

No Notice was given.

There being no other business, the meeting adjourned at 10:07 am with a vote of thanks to the Chair.



**Nicole Choe Pui Sze**  
*for Chairman*

**Federation of Malaysian Manufacturers (FMM) Perak**

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Prepared: October 30, 2024

Approved: November 5, 2024

## **Chairman's Address**

**FMM Perak 56<sup>th</sup> Annual General Meeting  
October 17, 2024**

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**Good morning and Salam Perak Sejahtera.**

**Ladies and Gentlemen,**

A very Good Morning and Warm Welcome to our 56<sup>th</sup> Annual General Meeting.

From the results of the latest FMM Business Conditions Survey concluded in August 2024, it was observed that manufacturing activities in Perak experienced a slowdown in the first half of 2024, following improvements in the latter half of 2023. While overall business conditions and exports remained stable, domestic sales, capital investment, and employment declined compared to the previous survey.

Despite the ease in business activity, production volume and capacity utilisation saw a slight improvement. However, most indicators remained below the optimistic threshold, reflecting lacklustre business conditions in the state. Additionally, the cost of production has increased. Perak's indicators were generally weaker compared to national indicators. However, the outlook for the second half of 2024 appears more positive and optimistic compared to national expectations, signalling a favourable trend for industries in the state moving forward.

With the Ringgit Malaysia currently strong, Malaysian manufacturers may face both challenges and opportunities. A strong Ringgit can increase production costs for manufacturers relying on imported raw materials, which could squeeze margins. For manufacturers targeting international markets, a strong currency can make Malaysian goods more expensive compared to competitors from countries with weaker currencies, potentially reducing demand for exports. However, a strong Ringgit may benefit manufacturers focused on the domestic market, as it can help reduce the cost of imports, making it cheaper to source materials and components.

As such, Businesses may need to diversify their markets or innovate to maintain competitiveness. A strong currency can encourage investment in technology and efficiency improvements, which could bolster competitiveness in the long run. Overall, while a strong Ringgit presents challenges, it also encourages manufacturers and exporters to adapt and innovate, potentially leading to more sustainable practices and competitive advantages in the future.

## **Ladies and Gentlemen,**

I am pleased to share that during the financial year 2023/2024, your Branch took a proactive stance in addressing a wide range of issues and challenges faced by our members. These concerns spanned various areas, including infrastructure, utilities, trade facilitation, and operational matters. The Branch consistently engaged with both the State Government and Federal agencies to advocate for our members, with a particular focus on the needs of small and medium-sized enterprises (SMEs). This commitment to collaboration has been crucial in tackling the issues affecting our members and ensuring their voices are heard. The Branch wrote to YAB Menteri Besar Perak to intervene and allow the industries to continue using the low-cost houses to accommodate their foreign workers until the extended Temporary Labour Quarters duration from 2024 to 2026 due to current limited number of CLQs in most industrial estates.

The Branch has continued to maintain a close collaboration with key government departments and federal agencies, including MIDA, MITI, Invest Perak, the State Economic Planning Unit and Perak State Development Corporation, to tackle a broad spectrum of operational challenges encountered by our members. In terms of utilities, the Branch has actively engaged with Tenaga Nasional Berhad (TNB) and Telekom Malaysia Berhad (TMB) Perak to address issues related to power quality and reliable internet connectivity. Additionally, the Perak Labour Department has positively responded to the Ministry of Human Resources' request to establish a State Labour Advisory Council, demonstrating a commitment to enhancing labour relations and addressing workforce concerns.

The Branch, in cooperation with Customs Perak, has actively supported members in expediting their GST payment refunds and has advocated for the waiver of penalty charges on unpaid GST by elevating these issues to Customs Putrajaya. Additionally, the Branch facilitated special meetings with Customs Perak to address concerns raised by members in the Ground Calcium Carbonate (GCC) manufacturing sector regarding HS Code matters. This proactive engagement underscores our commitment to addressing the specific needs of our members and ensuring a smoother operational environment.

The ongoing infrastructure and maintenance challenges experienced by our members in their respective industrial zones have been effectively managed by the Industrial Park Management Committee (IPMC) in each local district. These committees are co-chaired by local council Yang DiPertua and representatives from FMM, facilitating a collaborative approach to problem-solving. By bringing together both governmental and industry perspectives, these IPMCs work diligently to identify and address the specific needs and concerns of businesses operating within these industrial areas. Their efforts aim not only to resolve immediate issues but also to implement long-term strategies that enhance the overall functionality and attractiveness of these areas. To assist members further, the Branch seek updates and raised members' concerns during courtesy visits to DOSH, DOE, Immigration Department, Inland Revenue Board, YAB Menteri Besar of Perak Darul Ridzuan and YB State EXCO for Infrastructure, Energy, Water and Public Transport Committee.

The Branch played a proactive role in updating members on the latest government policies and regulations by way of organising Seminars, Webinars, Briefings and Training programmes. For Financial year 2023/2024, the Branch organised eighteen (18) Seminars, Webinars, Briefings and training programmes while Institute Perak organised two hundred (200) training programmes which resulted in a total of 3,168 workers being trained. This represents a significant increase in the number of programmes compared to the 2022/2023 period, largely driven by a rise in the number of in-house training sessions. Under the special project category, the Institute successfully conducted two (2) programmes: a Webinar on Data Analysis and Visualization with Power BI, and a Webinar on Managing Multi-Generational Teams through Emotional Intelligence (EQ), both in collaboration with GS1 Malaysia as part of the GS1 Malaysia Member Capacity Building Initiative. Additionally, the Institute also successfully organised a course on Essential Facility Maintenance Management under the HRDCorp SME Skills Scheme.

To promote trade and business opportunities, the Branch organized several key initiatives during the review period. This included visitations to the Australian Trade and Investment Commission and the Malaysian-German Chamber of Commerce, specifically for the FMM Perak SYEC Sub-Committee and youth members. Additionally, we hosted three Business Opportunities Networking (BON) Sessions, along with a "Meet the New Members" session and Networking Lunch, aimed at fostering connections and collaboration among members. Furthermore, the Branch played a vital role in assisting Goodwe Technologies Co. Ltd in sourcing raw materials for their operations in Perak. We also collaborated with MIDA Perak to help identify frozen food suppliers among our members to meet the needs of a buyer in Kuwait, specifically Sadita Holdings. These efforts underscore our commitment to facilitating business growth and creating valuable connections within our network.

### **Ladies and Gentlemen,**

In conclusion, we wish to extend our heartfelt gratitude to the State Government and various agencies, including the Perak State Development Corporation, State Economic Planning Unit, MITI, MIDA, Invest Perak, PTG Perak, TNB, Telekom Malaysia, LAP, and the Local Councils. Their unwavering support and collaboration have been instrumental in addressing the numerous challenges faced by our members.

I would also like to acknowledge my dedicated colleagues in the Branch Committee, whose relentless efforts have been invaluable in managing the affairs of the Branch. Your commitment and teamwork have made a significant difference in our initiatives. Additionally, my sincere appreciation goes to the Chairpersons of our Working and Regional Committees. Your willingness to chair meetings and engage with the issues affecting members within your portfolios has been essential to our collective success. Together, we are making strides in fostering a supportive environment for all our members, and I look forward to our continued collaboration.

Thank you.

Chua Kay Lin  
Chairman  
Federation of Malaysian Manufacturers (FMM) Perak

October 17, 2024